Trends and developments when connecting sea and rail modes
FACTS AND FIGURES 2013

<table>
<thead>
<tr>
<th>SHAREHOLDERS</th>
<th></th>
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</thead>
<tbody>
<tr>
<td>HUPAC</td>
<td>34,5%</td>
</tr>
<tr>
<td>FS LOGISTICA</td>
<td>53,3%</td>
</tr>
<tr>
<td>Private Transport Operators</td>
<td>12,2%</td>
</tr>
</tbody>
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Turnover: 199 mil. Euro

Employees: 95

Waggons: 1986 = 3080 modules, of which 1660 company-owned

Investment in new T3000e wagons for semitrailers

<table>
<thead>
<tr>
<th>Domestic Traffic</th>
<th>International Traffic</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consignments</td>
<td>123,786</td>
<td>33,270</td>
</tr>
<tr>
<td>Loading units</td>
<td>168,031</td>
<td>449,366</td>
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<tr>
<td>Trains</td>
<td>5,357</td>
<td>15,413</td>
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</tbody>
</table>
Our first train from Trieste to Germany and v.v. was started on 16th October, 2008

Today we are running
(couples of trains/week)

6 TRIESTE – LUDWIGSHAFEN (company train)
9 TRIESTE – COLOGNE (company train)
2 TRIESTE – OSTRAVA (CZ) (company train)
3 TRIESTE – FRANKFURT / LUDWIGSHAFEN
3 TRIESTE – MUNICH (since the end of February 2014)

Gauge: P/C 70 – P/C 400
COMBINED TRANSPORT SERVICES VIA TRIESTE

Northbound connections from Munich and Ludwigshafen to
- Other German Terminals
- German Ports on the Baltic Sea
- Belgium, Holland via Duisburg
- Denmark, Sweden, Norway, Finland
- Slovenia, Eastern Europe

Southbound connections from Triest to
- Greece (Patras)
- Turkey (Istanbul-Tekirdag and Istanbul-Pendik)