

STRATEGIC INTERCHANGE
BETWEEN SEA AND RAIL FREIGHT:
WHAT'S NEW?

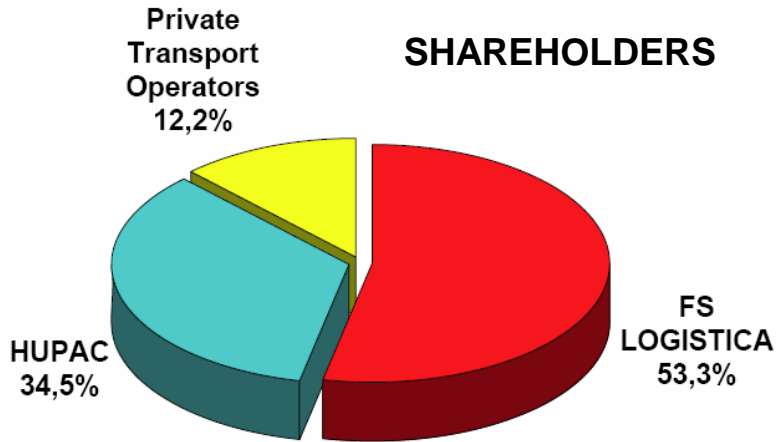
TRIESTE, 2-3 APRIL 2014

The logo for CEMAT (Central European Motor Transport Association) is displayed in the center. It features the word 'CEMAT' in a bold, blue, sans-serif font, with the 'E' highlighted in green.

Mr. Giovanni Luigi TACELLI

Trends and developments when connecting sea and rail modes

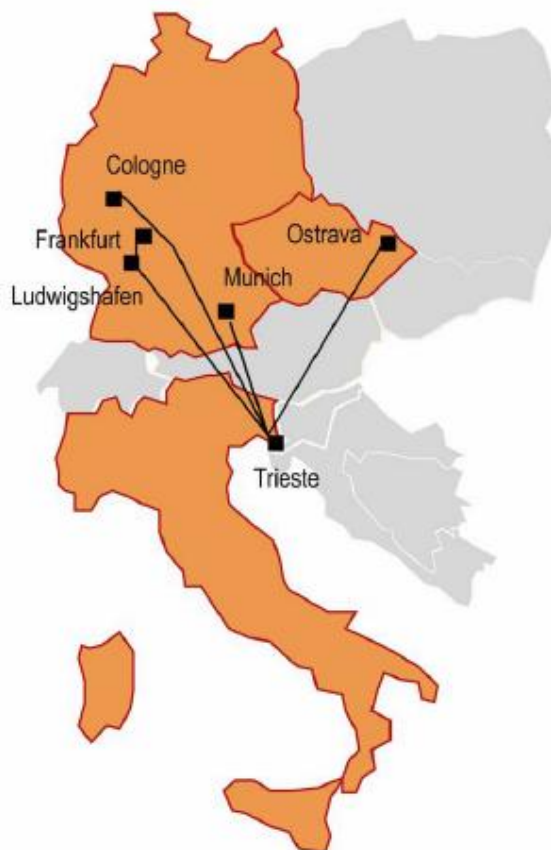
FACTS AND FIGURES 2013



Turnover	199 mil. Euro
Employees	95
Waggon	1986 = 3080 modules, of which 1660 company-owned Investment in new T3000e wagons for semitrailers

	Domestic Traffic	International Traffic	Total
Consignments	123.786	33.270	157.056
Loading units	168.031	449.366	617.397
Trains	5.357	15.413	20.770

COMBINED TRANSPORT SERVICES FROM / TO TRIESTE



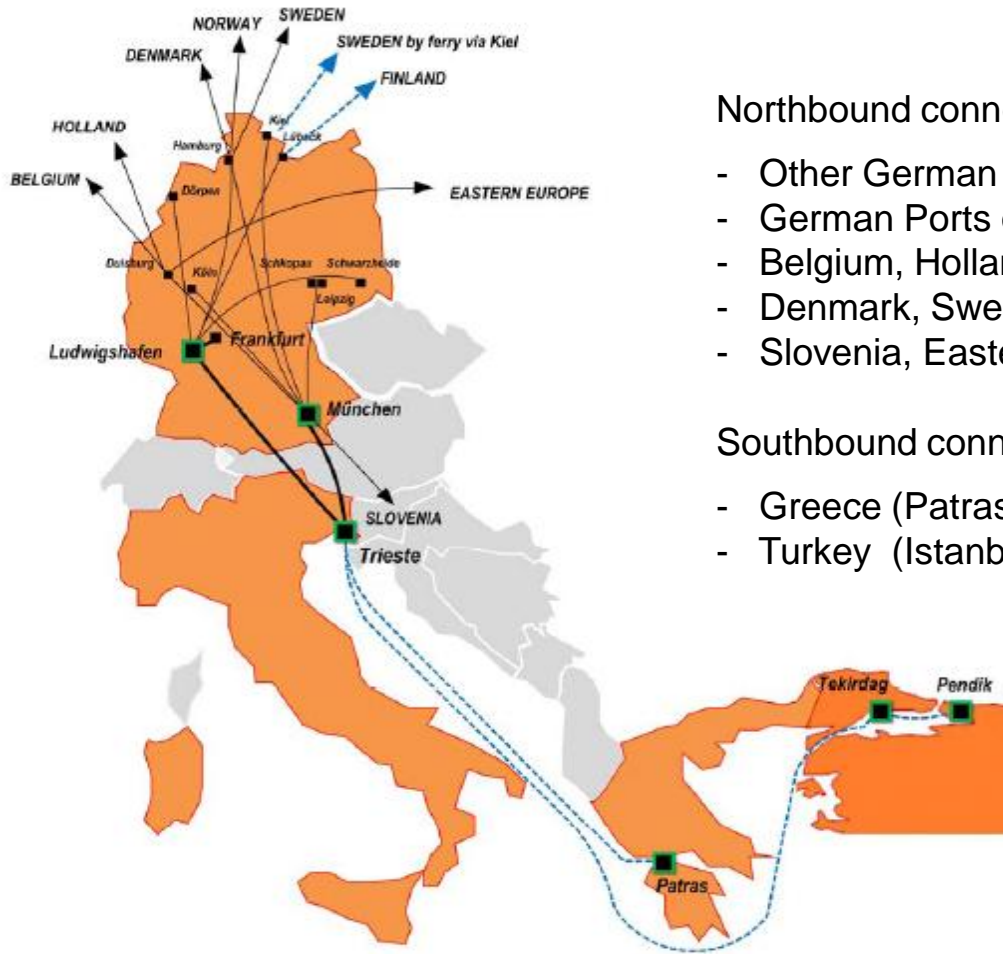
Our first train from Trieste to Germany and v.v. was started on 16th October, 2008

Today we are running
(*couples of trains/week*)

- 6 TRIESTE – LUDWIGSHAFEN (company train)
- 9 TRIESTE – COLOGNE (company train)
- 2 TRIESTE – OSTRAVA (CZ) (company train)
- 3 TRIESTE – FRANKFURT / LUDWIGSHAFEN
- 3 TRIESTE – MUNICH (since the end of February 2014)

Gauge: P/C 70 – P/C 400

COMBINED TRANSPORT SERVICES VIA TRIESTE



Northbound connections from Munich and Ludwigshafen to

- Other German Terminals
- German Ports on the Baltic Sea
- Belgium, Holland via Duisburg
- Denmark, Sweden, Norway, Finland
- Slovenia, Eastern Europe

Southbound connections from Trieste to

- Greece (Patras)
- Turkey (Istanbul-Tekirdag and Istanbul-Pendik)

