

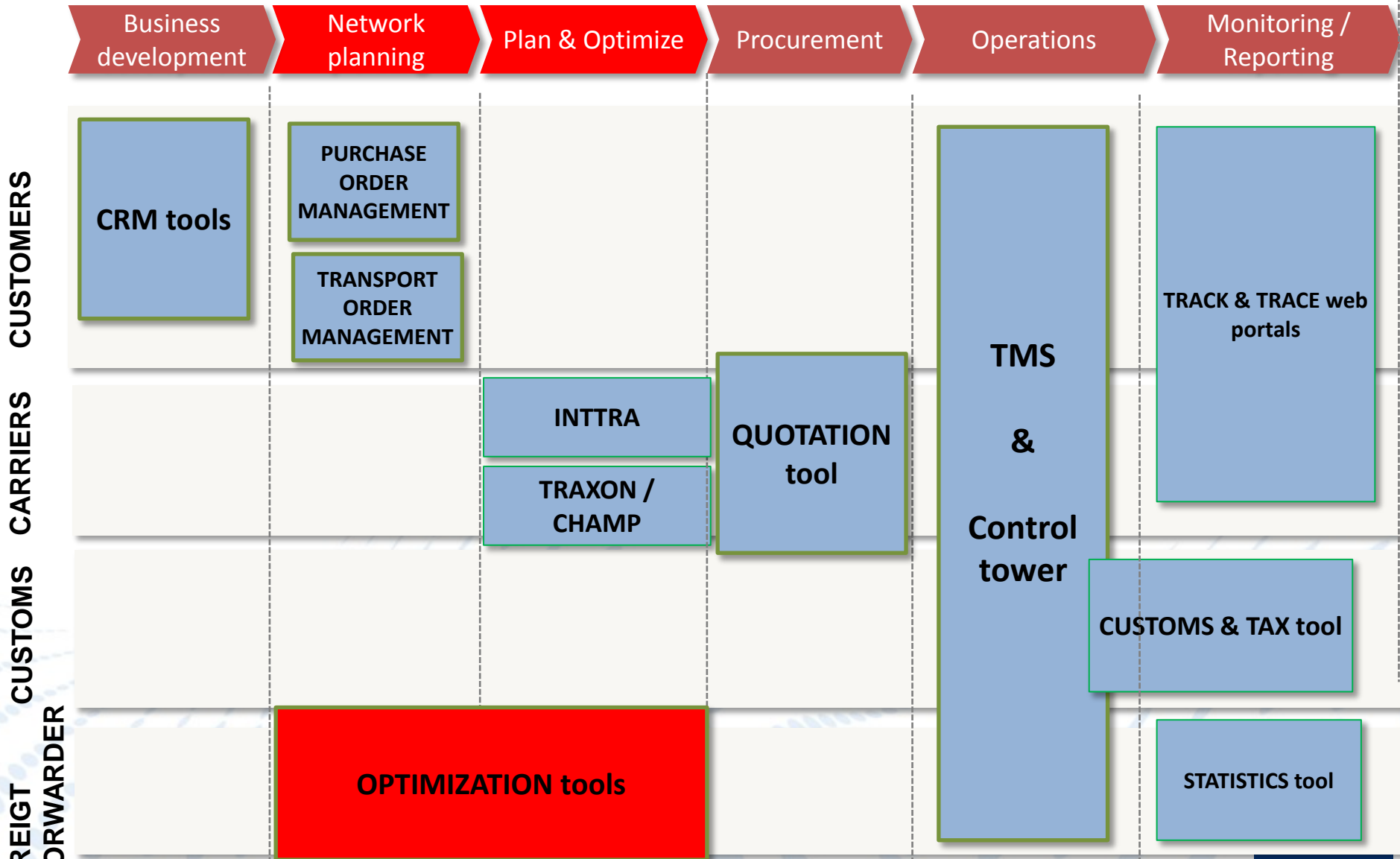


Effects on digitalisation on logistics

The background of the slide features a large, semi-transparent image of a cable-stayed bridge, likely the Akashi Kaikyo Bridge, with its distinctive white pylons and cables. The image is oriented vertically and spans the entire width of the slide.

➤ **Increasing coverage of digitalisation on
Freight Forwarding processus**

IT systems mapping



The background of the slide features a large, stylized image of a cable-stayed bridge. The bridge is shown from a low angle, looking up at the towers and the cables. The image is semi-transparent and has a light blue color scheme, blending into the white background of the slide. The bridge's structure is composed of multiple towers and a network of cables supporting the deck.

➤ Current projects development

Road map for the industry : improve connectivity

- To develop EDI with carriers in order to provide relevant information to customers (INTTRA / CHAMP/ ...) through web platforms
- To be able to provide transport order management and purchase order management to customers
- To be able to handle freight management
- To increase the number of subsidiaries using the same TMS in order to transfer files.
- To bridge Freight Forwarder's TMS's with partner's TMS
- To develop e-commerce

The background of the slide features a large, stylized image of a cable-stayed bridge. The bridge is rendered in shades of blue and white, with its cables and towers creating a complex geometric pattern. The bridge is positioned diagonally across the frame, from the bottom left towards the top right. The overall aesthetic is clean and modern, with a focus on structural lines and light colors.

➤ Benefits of digitalisation

Main benefits

- Real time localisation
 - Scheme and transport plan optimization
 - a MUST for the customer
- Productivity
 - EDI with suppliers : CHAMP for Air/ INTTRA for Ocean
 - EDI with customs : HARMONY
 - Automatic / semi-automatic quotes & estimates
 - Lean management
- Performance review and management
 - Automatic set of KPI's
 - Monthly review management (OBEYA)
- CRM
 - Database to share knowledge of Customers
 - Collaborative platform ('professional Facebook') for more agility and cooperation on customer projects (Tog@ther link)
 - E-commerce development

The background of the slide features a large, semi-transparent image of a cable-stayed bridge, likely the Millau Viaduct, with its distinctive white pylons and cables. The image is oriented vertically, with the bridge structure running from the top left towards the bottom right. The overall color palette is dominated by shades of blue and white.

➤ Expectations

A Rail integrated IT player as...

GEFCO



INTTRA for OCEAN

- Ocean Schedules
- Cargo Insurance
- Container bookings
- Shipping instructions & orders
- Bill of Lading
- Containers tracking
- E-invoicing



CHAMP TRAXON for AIR

- Cargo management system
- Customs and security
- Quality
- Paper free (E-cargo Pouch)