



Maciej SŁOWIŃSKI

Key Account Manager



- 5/2010-9/2010** Assistant Forwarder at Damco - Administrative coordination of Marine and Land Operations, Financial Analysis preparation in SAP
- 2/2011-04/2011** Assistant Forwarder at Visline - Coordination of Land Transportation Freight Forwarding Operations - Domestic and International, maintaining Business Relations with Clients and Subcontractors, sourcing Information and conducting Transactions basing on TRANS and TimoCom.
- 6/2011-10/2012** Customer Service Specialist at PCC Intermodal - maintaining Contacts and providing Service for both Domestic and International Clients, creative Problem Solving, administrative Coordination of Bookings.
- 11/2012 to present** Key Account Manager at PCC Intermodal- focusing on Growing and Developing existing Clients, together with generating new Business, acquisition of new Customers, preparing Offers, Long Term Tariffs, Analyses and Reports, maintaining Contacts and negotiating Terms and Conditions of Service, providing tailor fitted Transport Solutions.