



## INTERCONTINENTAL CORRIDORS NEW OPPORTUNITIES FOR RAIL FREIGHT?

VIENNA, 18-19 APRIL 2013

### Day One – Thursday 18 April 2013

13:00 – 13:30

#### **Registration**

13:30 – 14:00

#### Opening and Welcome

*Mag. Christian Kern – Spokesman of the Board of Management (CEO), ÖBB Holding AG*

*Dr. Ivan Petrov – FIATA-UIC Contact Group, Co-Chairman FIATA*

*Miklós Kopp – Director Freight Department, UIC – / – Video message of Jean-Pierre Loubinoux – General Director, UIC*

*Harald Bollmann - Zentralverband Spedition & Logistik, Honorary President*

*Dr. Georg Kasperkovitz, Member of the Board Rail Cargo Austria AG, Member of Rail Cargo Group*

14:00 – 15:30

#### South-East Corridors

Express-Interfracht – market focus in South East Europe – challenges and new tendencies?

*Dr. Georg Kasperkovitz, Member of the Board Rail Cargo Austria AG, Member of Rail Cargo Group*

*Zoltán Potvorszki, Managing Director Express-Interfracht Internationale Spedition GmbH, Member of Rail Cargo Group*

Are private operators ready to play a bigger role in South-East-European markets?

*Prof. Friedrich Macher, Grampetcargo Austria GmbH, Managing Partner*

Intermodal growth on rail and sea in Southern Europe

*Francesco Parisi, Europa Multipurpose Terminals (EMT) s.r.l., Trieste, President & Managing Director*

South east European rail logistics by ferry links to CIS countries

*Ivan Petrov, Trans Express, General Manager*

Intermodal Solutions of DB Schenker Rail on the East-West corridor

*Ulrich Sontheim, Head of Continental Accounts- sales and traffic planning - DB Schenker Rail Intermodal*

15:30 – 16:30

#### **Coffee break: networking**

#### **Press Briefing**

16:30 – 18:00

#### New business perspectives in Europe – Asian traffic

Transsib transport corridor: current situation and prospects for the development

*Gennady Bessonov, CCTT, Secretary General*

Different technical standards, gauges and their reflection on the market

*Imre Kovács, CEO Rail Cargo Hungaria Zrt., Member of Rail Cargo Group*

Go East: The intercontinental railway corridor

*Ralf-Charley Schultze, Gefco, Multimodal Logistics Director*

The challenges and perspectives of rail transports from China to Europe

*Thomas Kargl, Far East Landbridge Ltd., Managing Director*

The logistics requirements and challenges of the shippers in organization of transports to the CIS countries

*Gerhard Mühlhans, RHI AG, Head of CC Transport/Distribution and CC Packaging;*

*Andreas Hammer, Transport and Distribution Manager, Supply Chain & Business Management/SCM*

18:00 – 18:15

#### First day conclusion

19:00 – 23:00

#### **Networking dinner**

## Day Two – Friday 19 April 2013

### 09:30 – 10:30 Future development of railway policy in Europe

CLECAT – European Forwarders' position towards current EU rail transport market policy  
*Nicolette van der Jagt, CLECAT, Director General*

Attractive rail freight services: political support is needed  
*Paul Steijns, Chairman of Railway Transport Council (RTC) of European Shippers' Council (ESC)*

Is railway liberalization a successful story  
*Dr. István Fullér, CEO BILK Kombiterminál Co. Ltd., Member of Rail Cargo Group*

### 10:30 – 11:00 **Coffee break: networking**

### 11:00 – 12:30 Intermodal and distribution solutions

Turkey-Ukraine Bridge for the Baltic Region  
*Ivan Liptuga, Vice president of PLASKE JSC.*

Latest developments of the Danube waterways and possible future investments  
*Botond Szalma, Plimsoll Ltd., Managing Director*

Xrail – The transparent quality network  
*Sassan Rabet, Xrail, CEO from 1<sup>st</sup> May 2013 on*

Eastbound rail freight potential through Hungary via Záhony  
*László Mosóczy, Hungrail, chairman*

### 12:30 – 13:00 **Wrap-up and conclusions**

Moderator: *Elmar Wieland, formerly chairman of the Board of Schenker & Co AG, Wien*

### 13:00 – 16:00 **Technical visit At Tri Modal Terminal in Wien Freudenuau**

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