Shipping is often sick but never dies!

Botond Szalma
Plimsoll Co. Ltd - Fluvius Co. Ltd – MAHOSZ Hungarian National Shipping Federation
Gloom in Europe
Slump or Crisis

Economical and/or Political
No: Moral and ethical

„You can not regulate morality by order or act”

Warning for shipping industry:
„Phantom Green” Danube Movements
Do not laugh early

I’m sure glad the hole isn’t in our end!
Prototype of the shallow draft model of DMR by greens
Multimodality
Pay attention – Our future
Our highway(s)
Highway(s) nowadays
Motorways of the Sea

Motorway of the Baltic Sea

MofSea of western Europe

Motorway of the Sea of south-west Europe

Motorway of the Sea of south-east Europe

Project nº 21
Trans-European transport network
Priority projects
Water Gauge of Pfelling 2011

**Less than 340 cm:**
- 80 days/year → 22% of the year
- Utilization ≈ 71%

**Less than 300 cm:**
- 71 days/year → 19.4% of the year
- Utilization ≈ 48%

**= 151 days/year → 41%!**
550 € / day → 80 days/yr → - 44,000 €

1000 € / day → 71 days / yr → - 71,000 €

TTL:
- 831 mto
- 115,000 €
Average utilization: 60%

100% = 24 mtos

60% = 14.4 mtos
Postulates – tasks for owners

• Increase the freight? MARKET!
• Decrease the costs & expenses
  – Wages ?
  – Cheaper crew ?
  – Maintenance & repairs ?
  – Debt rescheduling? Banks @ Lease Companies
  – Fuel – lowering the speed! – logistic service providing? MARKET
Make it clear: The Danube works for Europe

- We must have workable economic concept
  - Proper and implemented transport concept
  - For medium and long term as well
- Avoid needless never finished programs
- Support of small and medium enterprises
- Regulate river Danube
- Logistic investments generate jobs
- The power of the water one of the cheapest fuel
- The proper education is essential – lack of skilled skippers soon!