Private RCO’s in South East Europe

- Status Quo
- Opportunities
  - Triangle Concepts
  - Intermodal
  - Collaboration
- CSF’s

GRAMPET GROUP

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PRIVATE RCO‘s in SEE
Status Quo

EE & SEE still „Growth machines“ for Europe

Globalized

Lack of (some) infrastructure ie Rail
- Rail per km² = 50 m
- small portion electrified

Top Position for Romania and Bulgaria in „IBM-Liberalization Index“

Grampet Group biggest private RCO
- fully present on Danube/Rhine Axle
- Partnership on Baltic/Adria Axle
- integrated rail & logistics services

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PRIVAT RCO’s in SEE CSF’s

- „Revitalized“ Traffic-Policies by EC
- „WISE“ Infrastructure Investments (i.e. KORALM vs Craiova-Calavat-Vidin)
- Liberalization & Privatization for Railway Industries
- Collaboration
  - All Transport modes = Intermodal
  - Partnership for Rail & River
  - Horizontal & Vertical cooperation between all (private, state owned...)
    Rail Cargo Companies
Thank you very much for your attention