VISION

- East Med (Levante) / NW Europe trade moved in the ‘70 / ‘80 from sea to road
- In the ‘90 partly intermodal sea – road via Adriatic ports
- Estimated volume 400.000 FTL round – trips (via Brindisi, Bari, Ancona, Ravenna, Venice, Triest) of which 50% from / to North of the Alps
- Next Step: transfer to sea – rail (only first and last mile by road)
- Equip a marine terminal to be state of the art platform for interchange sea – rail
LAY OUT AND EQUIPMENT
of Pier VI in Trieste

- 25 years concession 2010 > 2034
- Investment to renovate the terminal and equip it as follows:
  - 70,000 sqm total area
  - 4 rail track @ 400m
  - 1,500 m berths
  - 1 warehouse 5,000 sqm (CFS)
  - 10 Mafi RoRo tractors
  - 4 Reachstackers with Piggy Back
PRESENT SERVICES

- **RoRO Lines serving Pier VI**
  - Trieste – Istanbul (Haidarpasha) 3 x week
  - Trieste – Mersin 2 x week
  - Trieste – Durres 1 x week

- **Other Ro-Ro services in other terminals availables for Ambarli – Pendik – Cesme (Izmir) – Igoumenitsa – Patrai**

- **Intermodal services directly to / from Pier VI:**
  - Koln Eifeltor (D) 8 x week
  - Ludwigshafen (D) 6 x week
  - Bettembourg (Lux) 3 x week

- **Other intermodal services available from the Port of Trieste to Munich – Vienna – Budapest – Salzburg – Milano – etc.**
PRESENT VOLUMES

Volumes (in Trailer / FEU)

<table>
<thead>
<tr>
<th></th>
<th>2012</th>
<th>Exp 2013</th>
<th>DELTA %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ro – Ro</td>
<td>42.000</td>
<td>80.000</td>
<td>+ 90 %</td>
</tr>
<tr>
<td>Intermodal</td>
<td>22.500</td>
<td>41.000</td>
<td>+ 82 %</td>
</tr>
</tbody>
</table>

- Exp 2013 based on projection 1st Quarter

- % of units arriving / departing by intermodal rail services on total maritime traffic 52 %
Europa Multipurpose Terminals
EMT S.r.l.

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