Shipping Companies and Logistic Solutions

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Parts of the presentation:

1. Intermodality and shipping companies
2. Needs for a smooth operation
3. Next steps to be done
1. Intermodality and Shipping Companies
1. Intermodality for Shipping companies

Our compromise is much more than port to port

High demands for combined bill of lading

Our responsibility must be shared with our suppliers.
1. Intermodality for Shipping companies

CSCL/CSSA Rail services from Valencia port
1. Intermodality for Shipping companies

CSCL/CSSA Rail services from Barcelona port
1. Intermodality for Shipping companies

Map or rail services in P.R. China
1. Intermodality for Shipping companies

China Railway Network

Around 86,000 kms of railway, 7,000 kms of high speed train. In two years 110,000 kms in total and 13,000 kms of high speed

Ambitious plan to deploy links in Asia for passengers and cargo transportation.
1. Intermodality for Shipping companies

Rail service connecting Central Asia started April 2008
1. Intermodality for Shipping companies

Rail service connecting Tianjin and Mongolia started dec 2008
1. Intermodality for Shipping companies

Lian Yungang - A’Lashankou - Kazakhstan – Moscow (final station)

Total distance 7.739 kms., 20days in transit.

Designed for Japan/Korea high-end market
1. Intermodality for Shipping companies

Rail service Test project number 2

Dalian/Yingkou - Manzhouli – Warsaw / Budapest /Vienna

In negotiations with Russia Railway Transcontainer and Asia Europe Landbridge Company
China Shipping Container Lines participated in 1st train Beijing/Hamburg on January, 2008. Total distance was 9,800 kms, crossed six Countries: P.R. China, Mongolia, Russia, Belarus, Poland and Germany.
2. Needs for a smooth operation
2. Needs for a smooth operation

Sizes of vessel are bigger and bigger.....

Csc1 Star – 14,000 teus vessel – will launched January 2011
2. Needs for a smooth operation

Where we need space?
2. Needs for a smooth operation

- Full connectivity with EDI systems
- Enough space for full and empties
- Focused on customers

Inland container depot
2. Needs for a smooth operation

Empties are part of our business!
2. Needs for a smooth operation

Documentation

Fast

Few

Easy
2. Needs for a smooth operation
3. Next steps to be done

New UIC line at Barcelona

- New possibilities for Spanish operators.
- New possibilities for European operators.
- Barcelona will be connected with major logistics nodes in Europe.
3. Next steps to be done

New UIC line at Barcelona

Others

Barcelona

Bigger volumes

Connections

More services

Productivity

No deviation
3. Next steps to be done

Shipping Companies must know: Political borders are different than logistic ones.
3. Next steps to be done

Port Shipping Agent + Destination Shipping Agent

MARKETING → EQUIPMENT CONTROL → FINANCIAL
3. Next steps to be done

Environment becomes to be a key aspect!
3. Next steps to be done

Economy, protection of environment, safety Index, ... must put train as a main option for Medium and long distances.

Trucks and trains must find their own balance, looking for more cooperations.
3. Next steps to be done

I CAN PAY THE COST

But

CAN WE PAY THE COST?
3. Next steps to be done

Ecology

Laws ↔ Costs
Thanks!