Tomas Kersis
Deputy Director for Commerce
Freight Transportation Directorate
Lithuanian Railways
Main facts about Lithuanian railways

Annual turnover – 500 mln. EURO
Cargo transportation – 55 mln. tons
Track length – 1756 km

100 diesel locomotives
9600 cargo wagons

Modal split

- 45%
- 50%
- 4%
- 1%
VIKING route

BALTIC SEA

LITHUANIA

POLAND

BELARUS

UKRAINE

MOLDOVA

RUSSIA

BLACK SEA

 better

KLAIPEDA

LIEPAJA

ODESSA

ILYICHEVSK
VIKING

in connection between Asia and Europe

VIKING
VIKING RAIL BALTIC

Container train
Corridor “EAST-WEST”
RAIL BALTIC

SWEDEN
TURKEY
FINLAND
GERMANY
Black Sea
Kiev
UKRAINE
BELARUS
POLAND
LATVIA
ESTONIA
LITHUANIA
Klaipėda
Illichivsk
Baltic Sea
Odessa
Kiev
TRACECA
Vilnius
Kaunas
Minsk
Moscow
Kazakhstan
China
TransSiberian Railroad

ITALY
DENMARK
GERMANY
SWEDEN
ENHANCEMENT: "VIKING in connection between Asia and Europe"

ENHANCEMENT: "VIKING"

ENHANCEMENT: "VIKING RAIL BALTIC"

ENHANCEMENT: "Container train"
ENHANCEMENT: "Corridor “EAST-WEST”"
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VIKING facts

- Transportation of 20, 40 and 45-feet universal and special containers, trailers, trucks and semi trailers

- Train route:
  Klaipeda-Minsk-Kiev-Odessa/Ilyichevsk
  1734 km - 48 hours (2 days)

- Regular runs every day (1-3 times per day)

- EU/CIS border crossing time for train – 30 min
Containers (TEU) carried by VIKING train

<table>
<thead>
<tr>
<th>Year</th>
<th>Annual</th>
<th>1st half year</th>
</tr>
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<tbody>
<tr>
<td>2003</td>
<td>175</td>
<td>1.897</td>
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<tr>
<td>2004</td>
<td>1.897</td>
<td>14.923</td>
</tr>
<tr>
<td>2005</td>
<td>14.923</td>
<td>23.464</td>
</tr>
<tr>
<td>2006</td>
<td>23.464</td>
<td>40.066</td>
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<tr>
<td>2007</td>
<td>40.066</td>
<td>34.015</td>
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<tr>
<td>2008</td>
<td>34.015</td>
<td>17.277</td>
</tr>
<tr>
<td>2009 m.</td>
<td>18.155</td>
<td>18.155</td>
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</table>
VIKING advantages

- **Simplified border crossing/customs procedures**
  1 consignment note (SMGS or CIM/SMGS) also used as a customs declaration
  non-intrusion (X-rays) control system on border
  same technical standards in all project countries

- **Innovative IT solutions**
  connected IT systems of Klaipeda seaport and Lithuanian railways

- **Scheduled departures**

- **Safety**
  tracking
  containers only used, placing door to door on platform

- **Price**
  same price per tkm in all countries
International recognition of VIKING

Best intermodal practice award 2009
VIKING SPECIAL PROPOSAL FOR TURKEY

Container train
Scandinavia-Klaipeda-Odessa/Ilyichevsk-Turkey

1 train per week ≈
52 trains per year ≈
7,000 TEU per year

PRICE PER CONTAINER, USD

<table>
<thead>
<tr>
<th></th>
<th>20 feet</th>
<th>40 feet</th>
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<tbody>
<tr>
<td>loaded</td>
<td>535</td>
<td>864</td>
</tr>
<tr>
<td>empty</td>
<td>250</td>
<td>401</td>
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</table>
VIKING
PLACE FOR YOU CARGO

www.litrail.lt