



MARKET PLACE SEMINAR



**Rail Cargo Group**  
Member of ÖBB

# Trends and developments in connecting sea- and rail modes



## Rail Cargo Group

Trends and developments in connecting sea- and rail modes.



- Rail Cargo Group
- Rail Cargo Operator
- Development and innovative intermodal products



## Rail Cargo Group

Focus on services offered between North Sea, Black Sea and the Mediterranean area.



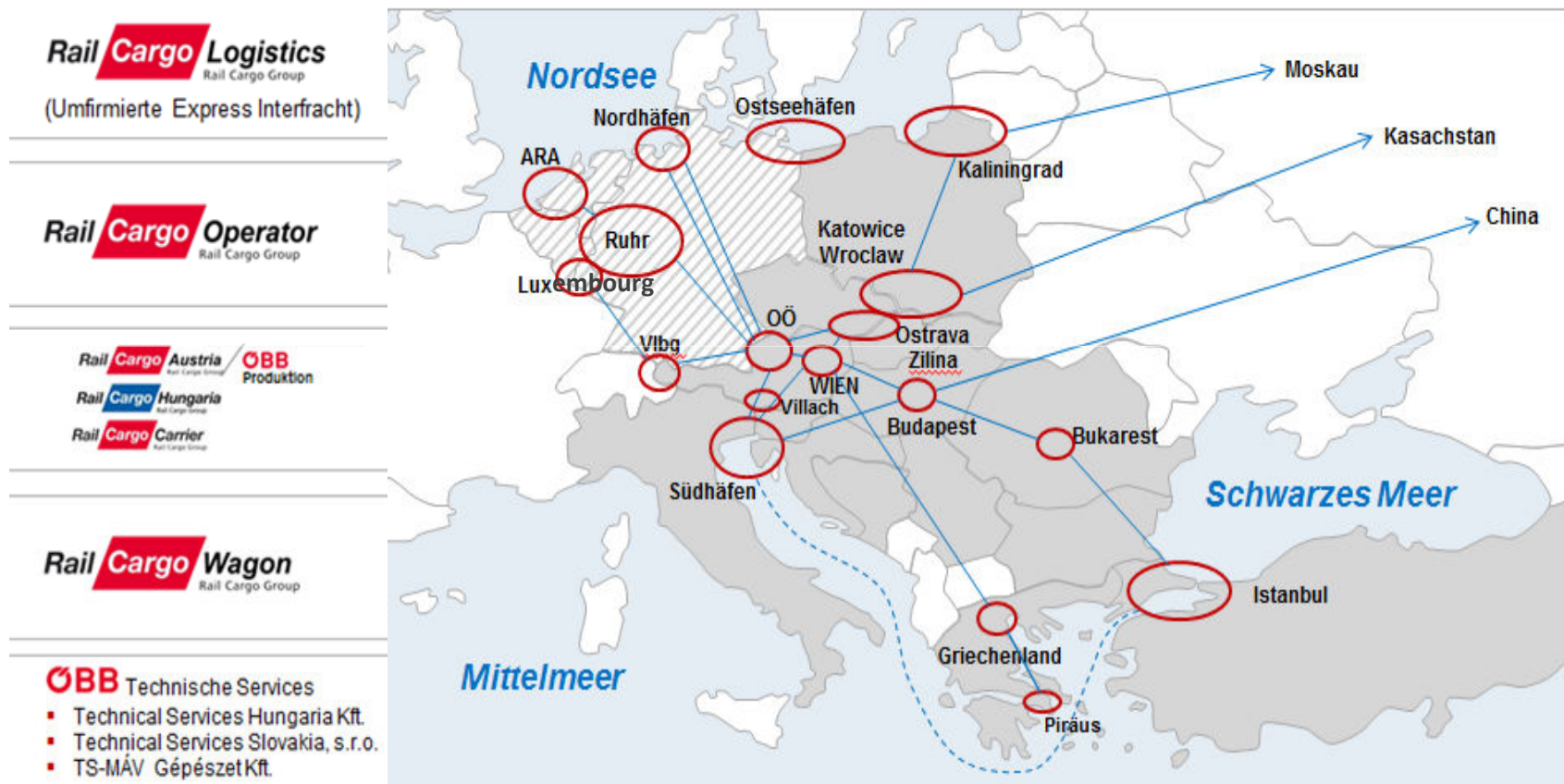
- Rail Cargo Group is aiming to build an extensive international network of long haul shuttles between economic centres
- Rail Cargo Operator is therefore implementing a structure for an intermodal transportation chain based on cooperations with reliable international partners
- Focus is on increasing and optimising capacities with active structure management, development of long distance connections and heavy intermodal trains, investments in new assets within Rail Cargo Group
- Building competence in a specialized team by permanent education and training, „talent scouting“ und acquisition of intermodal experts.

**Rail Cargo Operator**  
Rail Cargo Group



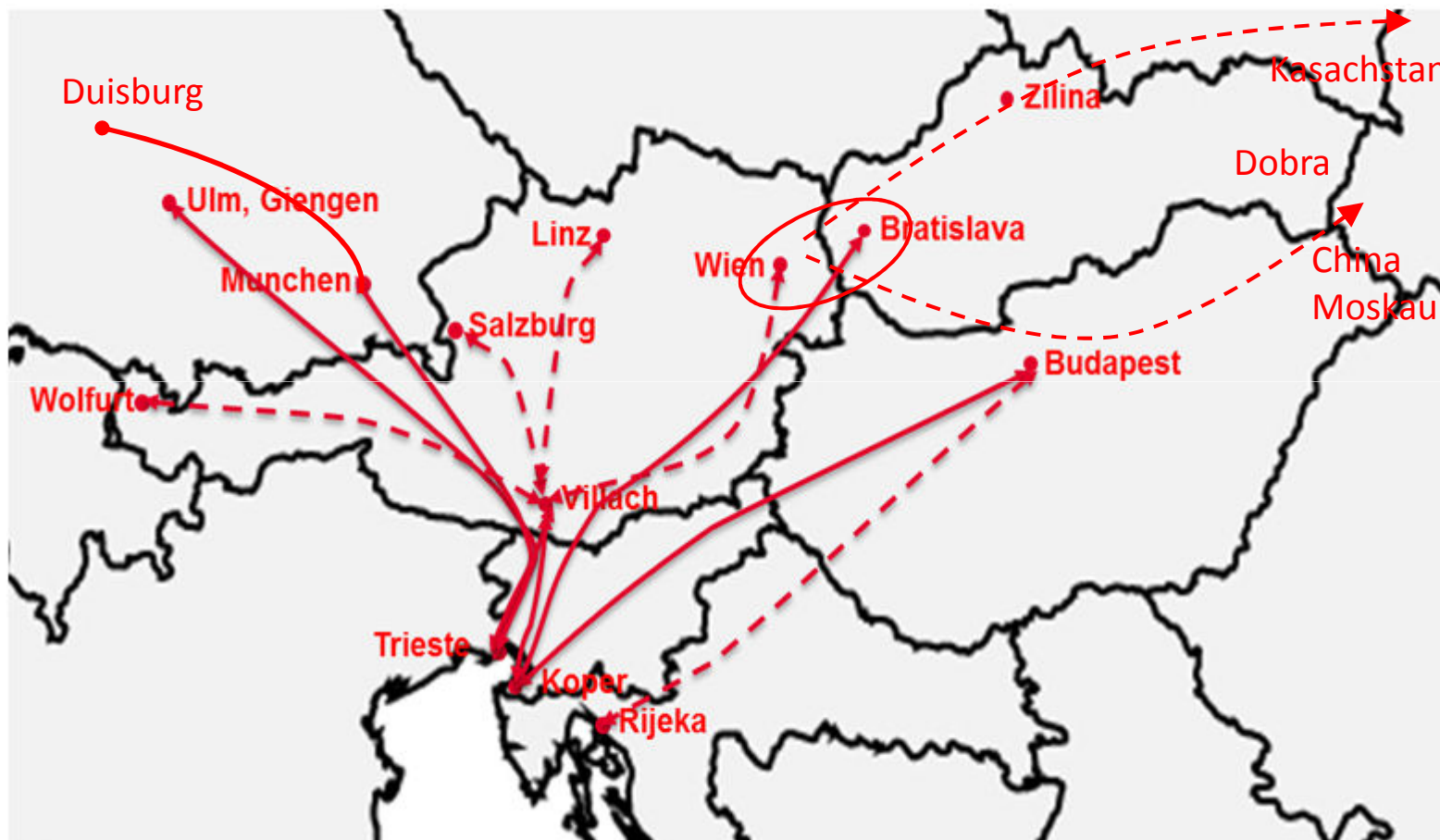
## Rail Cargo Operator

Extensive international network of long haul shuttles between the North Sea, the Black Sea and the Mediterranean area.



## Rail Cargo Operator

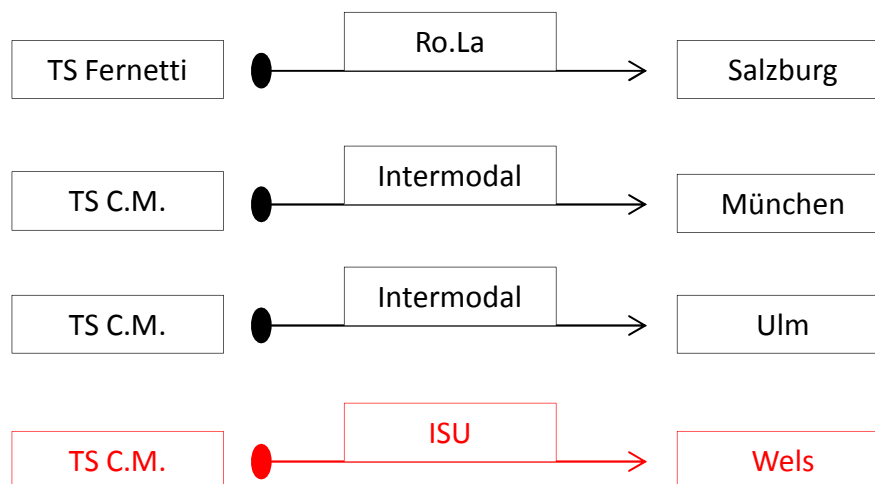
Network of shuttles between South Europe, Central Europe and Russia.



## Rail Cargo Operator

Development through innovative intermodal products: ISU Trains.

- ISU technique allows to operate combined trains for craneable and non-craneable loading units
- Usage of standard wagons and standard terminal equipments by operating with a special ISU-equipment (loading ramp and connecting spreader for the terminal, wheel grippers and kingpin-beam for the wagon)
- No additional heavy investment by using existing wagons and terminal facilities



Access to the whole market in road transport

Entrance for road transport to the railway market by using road equipment

Catalyzing effect by investing in intermodal loading units in general